

# The Equipment Guy Inc.

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19-427 Speers Rd, Oakville, Ontario L6K 3S8 (416) 518-9275

## New & Used Equipment Brokers

Our rates are as follows:

Asking Price	Commission
Under-\$4000	35%
\$5000-\$10,000	25%
\$10,001-\$25,000	20%
\$25,000 & up	15%

We will build a special rate to help sell difficult pieces if necessary.

We try to position your equipment as a fair market value, but ultimately the asking price is up to you.

We would ask that we have first right of refusal to sell your equipment for the first 45 days after that we would continue on a non exclusive arrangement, but would appreciate knowing if you are trying to sell privately as well so that we know if we are competing with ourselves or our own customers. Also if you do sell the machine privately, please let us know so that we can remove the listing. We often share the listings with similar companies in other countries to increase your possible market.

Thank you once again for giving us this opportunity to work with you. Please send this information back and we will get working on it! If you have any further questions or need to speak to us immediately please contact Craig Nelson.

Craig Nelson  
The Equipment Guy  
[craig@theequipmentguy.ca](mailto:craig@theequipmentguy.ca)  
Direct line: 416-518-9275

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## New & Used Equipment Brokers

Thank you for your interest in listing your equipment for sale with The Equipment Guy. We will gladly list

your equipment and need just a bit of information to get started.

First just a bit on how we work, we are a listing service and sell off the internet, but we also have sales representatives on the road who are long time industry professionals who are actively working to sell your equipment.

Here are just a few suggestions for info that we need to sell your machine, the more information we have the better the listing looks so whatever you can add helps. The following covers some generic detail of the type of info we need.

Please let me know what is included with the machine, here is a list that might help...its based on printers but most of the questions apply to most equipment.

Model number and serial number (If possible)

Picture(s) (we recommend pictures of the following, the overall machine, a print head test, the serial number plate, options & supplies)

Video of the machine running is a very effective selling tool!

Price (What you need to get for it)

What do you think it is worth on the market?

Condition

Does it have a usage counter and do you know how much it has been run?

Where is the machine located?

Is it under lease?

What inks did it use?

Age

Do you have original shipping crates or can you package it?

Is your facility dock level or ground level?

Do you have accessibility to a fork lift?

Is it running?

Can we bring prospective buyers to see it work?

Do all original software and manuals come with it? is the RIP included?

Included items (Ink, materials, cabling, heaters, attachments etc)

If it is sold, do you need to wait until a new printer/equipment arrives?